

LOGAREC

<https://logarec.de/interne-vakanzen/senior-sales-consultant-m-w-d/>

Senior Sales Consultant (m/f/d)

Beschreibung

We are an up-and-coming start-up specialized in IT recruitment & software development. We are specifically looking for the right technological and soft skills to help our customers become champions in IT while you grow your career.

In our industry, one innovation chases the next, that doesn't put you off and excites you? Then you've come to the right place!

We are a results driven company, you are responsible for your own success. We work together to identify measures for you to reach your goals and offer you a platform for your success because we believe in individuality and freedom.

Aufgaben

- you inspire clients and candidates for a successful cooperation and collaboration on the German market
- you have the responsibility for business development to open up new clients and develop existing clients
- you actively do market research to identify potential clients and trends
- you are growing your knowledge and expertise in your IT niche without standing still
- you advise candidates on the right job selection based on their individual preferences
- you accompany your candidates from first point of contact until signing the contract and onboarding

Was wir wollen

- you are familiar with the sales environment and have at least 3 years of experience, ideally in recruitment, technology or services
- you have an University degree in Economics, Business Administration or a comparable educational background
- you are fluent in German and English
- mindset is everything: you've got what it takes and success is your greatest motivator
- you have stamina and believe that "standing still is a step backwards"
- reliability and team spirit are among your strengths

Das bieten wir

- attractive fixed salary with uncapped commission scheme
- regular lunch clubs incentive trips
- career booster
- clear and transparent promotion criteria and feedback mechanisms
- flexible working hours / hybrid model
- modern office in the heart of Barcelona

Arbeitgeber

LogaRec GmbH

Start Anstellung

ab sofort

Dauer der Anstellung

unbefristet

Industrie / Gewerbe

Consulting

Arbeitsort

Barcelona, Spanien
Remote work possible

Veröffentlichungsdatum

22. November 2024

Kontakte

Jan Adamec

Jetzt bewerben